

network enterprise europe

Attractive Opportunities in SERBIA AND BOSNIA

Are you looking for emerging markets to expand your business?

Wednesday 3 March 2010, 3.30pm – 7.00pm

London Chamber of Commerce, 33 Queen Street, EC4R 1AP

PROGRAMME

- 3.30PM REGISTRATION AND TEA
- 3.50PM CHAIRMAN'S OPENING REMARKS
Nigel Peters
Director, British Expertise
- 3.55PM SERBIA: ECONOMIC CLIMATE AND EXPORT OPPORTUNITIES
Nick Groves
Head of Commercial
British Embassy Belgrade
- 4.15PM DOING BUSINESS IN BOSNIA
Alma Kadunic
Trade and Investment Manager
British Embassy Sarajevo
- 4.35PM LEGAL AND COMMERCIAL OVERVIEW
Mark Harrison
Principal, Harrison Solicitors
- 4.55PM TRADE FINANCE
Brian Kennedy
Head of Corporate Business and Financial Institutions,
RZB Austria London Branch
- 5.10PM BREAKING INTO THE BOSNIAN MARKET
Mark Telleck
Export Europe Sales Director,
JCB Sales Ltd
- 5.25PM CASE-STUDY: SERBIA
- 5.35PM HOW THE ENTERPRISE EUROPE NETWORK CAN HELP YOUR BUSINESS
Monika Matyastikova
Enterprise Europe Network London
- 5.45PM QUESTIONS AND ANSWERS
- 6.00PM DRINKS AND NETWORKING
- 7.00PM CLOSE

(Programme subject to change)

Sponsored by



KEYNOTE SPEAKERS:

Nick Groves
Head of Commercial
British Embassy Belgrade

Alma Kadunic
Trade and Investment Manager
British Embassy Sarajevo



Business Support on Your Doorstep

Both Serbia and Bosnia and Herzegovina are potential EU accession countries and have profited from EU autonomous trade measures since 2000. This agreement, allowing the duty free movement of goods between the region and the EU, has helped stimulate the economy and attract foreign trade and investment.

In Bosnia and Herzegovina's transition economy UK exports were worth £20.7 million in 2008. Since 2000 the economy has shown steady growth – a trend that is predicted to continue. This sustained annual increase of GDP, combined with rapidly rising production levels and export volumes, provides a clear indicator that the economy is in full expansion.

Exports from the UK to Serbia have grown by 34% since 2000, reaching \$280 million in 2008.

Supply opportunities are also likely to increase, as Serbia seeks to take advantage of its comparatively low wages, proximity to European markets and emerging free trade status with both the EU and Russia, thus attracting manufacturing industry into the country.

There are excellent opportunities for British companies in both countries and in particular in the following sectors: power, agriculture, oil, gas, transport, construction, telecoms, IT, security, mining, financial services, legal services and a broad range of consultancy services.

ATTRACTIVE OPPORTUNITIES IN SERBIA AND BOSNIA

Wednesday 3 March 2010, 3.30pm – 7.00pm
London Chamber of Commerce, 33 Queen Street, EC4R 1AP

TO REGISTER

Book online at:

www.londonchamber.co.uk/international

OR

Please return this form to:
Annabel Fodgen, World Trade
33 Queen Street, London EC4R 1AP
T: +44 (0)20 7203 1967
F: +44 (0)20 7203 1905
E: afodgen@londonchamber.co.uk

PRICES AND PAYMENTS DETAILS

Z1002

Premier Plus Member & Members of British Expertise: £42.00 (inclusive of VAT)
Local Member, e-Member, Non-member: £89.00 (inclusive of VAT)

Cheques should be made payable to: **London Chamber of Commerce and Industry**

Alternatively please complete your credit card details below. All bookings must be made in writing using the application form together with full payment to secure your place. Please note we do not invoice. All cancellations must be made in writing. Cancellations received four weeks prior to the event date will be given a full refund. All cancellations after that date will be subject to the loss of the full fee. We are unable to transfer bookings to future events. Named substitutes are welcome at any time and must be made in writing.

I have read and agree to the terms and conditions above:

signature _____

I attach payment for _____ place(s) in the sum of £ _____ debit card/Mastercard/Maestro/Visa/Solo/Visa Electron/JCB/Amex _____

exp. date _____ Issue number (maestro only) _____ name on card _____

card no card security number (last 3 or 4 digits on the signature strip)

house number/name _____ Postcode _____

ABOUT YOU AND YOUR COMPANY

title _____ first name _____ surname _____

your job title _____ company name _____ company address _____

postcode _____ email _____

tel _____ fax _____

description of business (for guest list) _____

no of employees _____

please indicate if you have any requirements e.g. access, dietary or information in an alternative format _____

Equal Opportunities

Monitoring race, gender and disability is a statutory duty for all publicly funded projects. Therefore, in accordance with guidelines set by the London Development Agency, London Innovation Network is required to monitor business ownership.

BAME (Black, Asian and Minority Ethnic) Yes No
Women Yes No
Disabled** Yes No

** Under the 1995 Disability Discrimination Act, this could be a physical or mental impairment which has a substantial and long-term adverse effect on the ability to carry out day to day activities (e.g. dyslexia, hearing / visual impairments, mental health issues, epilepsy, and cancer).

Please tick if you would like further information about the following events:

- Export Documentation Essentials: 9 March
- Turkey: Develop your Business in one of the World's leading Trading Hubs: 15 March
- Selling Services in Europe and The EU Services Directive: 23 March

PRIVACY AND DATA PROTECTION

We are committed to protecting your privacy and will only use the information we collect about you in accordance with the reasons stated when we collect the information. The information supplied by you will be held on the database by London Chamber of Commerce and used to notify you of future events and services

If you do **NOT** put a **CROSS** in the box(es) provided:

- your name, job title, company and business activity will be displayed on the printed guest list
- your full contact details may be shared with an external sponsor of the event who may contact you about their services

Neither the European Commission nor the Executive Agency for Competitiveness and Innovation nor any person acting on behalf of them is responsible for the use which might be made of the information contained herein. The views in this publication are those of the author and do not necessarily reflect the policies of the European Commission.